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CHALGIAN TRIPP	
The Great SNT Road Trip: First-Party SNT	
Beneficiaries Crossing State Lines	
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Stetson University National Conference on Special Needs Planning and Special Needs Trusts	
October 24, 2025	
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Section I. Introduction	
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Beyond the Form: Beating the Robots	
☐ Trust forms are not how we	
differentiate	
differentiate  Our Real Value: Counseling,	
differentiate	
differentiate  Our Real Value: Counseling, navigating, and problem-solving  An interstate transition might be the	
differentiate  Our Real Value: Counseling,	

## Medicaid's "Original Sin"

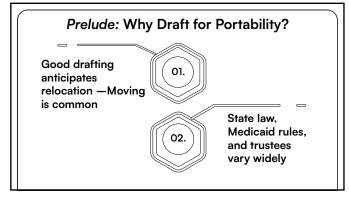
- Federal—state hybrid: no uniformity
- D Medicaid ≠ portable
- D Waitlists and start-over realities
- Difficult to translate Medicaid terminology between states.

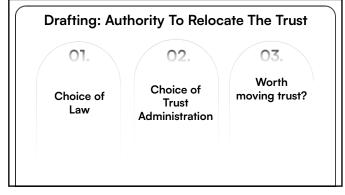
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### The Value Of An SNT In Transitions Understand Funding for SNT as the your budget move, bridge tool up front professionals, during gaps and interim before supports proceeding! \ \_\_\_\_\_\_\_/

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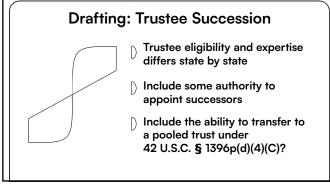




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## **Drafting: Authority to Amend**

- D Trust requirements can vary state by state (and over time).
- D If allowed, a carefully limited ability to amend paragraph should be considered.



# Section III. Building And Defining he Team

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## **Building the Team**

- Originating Attorney: Locate successor counsel, set expectations, handle any local court filing, and help with translation to the receiving attorney.
- Receiving Attorney: Advise on financial eligibility and potential trust modification, assist with new Medicaid/government benefit eligibility, help build a new team, and handle any local court filings.

# Other Essential Professionals O1. O2. O3. Trustees, Nonprofits Guardians and care and agents managers Cost hierarchy: family/friends → nonprofits → paid experts

Section IV. Ten Steps for a

Successful Move

Step 1: Understand The Reason For The Move

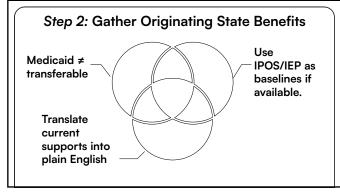
Planned vs. crisis relocation

02.

Drives timing, team, and intensity of work

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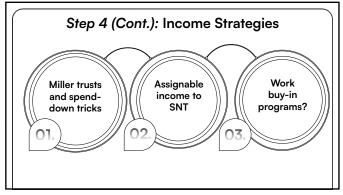
# Step 3: Translate Services Into New State

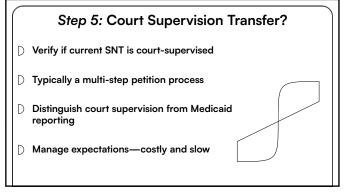
- Receiving attorney should help explains what existing services mean in new state.
- Anticipate waitlists and timelines
- D Engage care managers for coordination

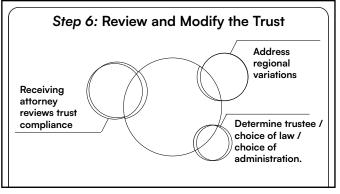
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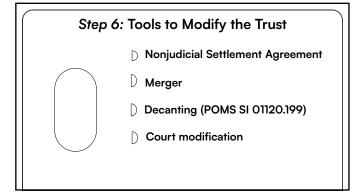
## Step 4: Review Financial Eligibility

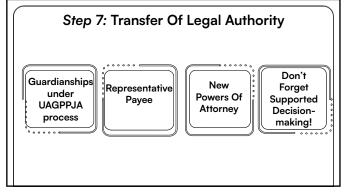
- D Income and resource rules vary state to state
- Section 1634 vs. 209(b)/SSI Criteria States
- SSI vs. Childhood Disability (DAC)
- Categorically Needy / Medically Needy / Medicaid Buy-Ins







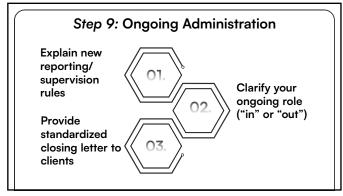




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# Step 8: Plan for Costs and Gaps

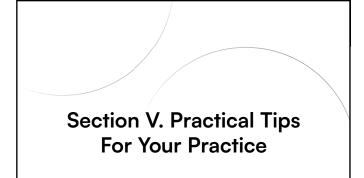
- Anticipate moving and professional expenses
- D Plan for gap in Medicaid coverage
- D Budget interim supports



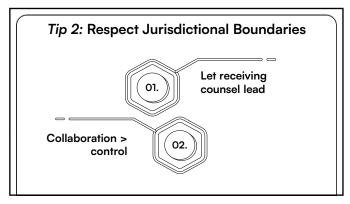
## Step 10: Minimize Payback and Estate Recovery

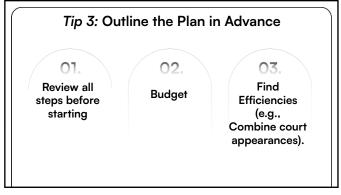
- Review all exempt assets, particularly houses and vehicle titling.
- D Verify rules regarding d4A distributions to ABLE accounts
- D Ensure prepaid funeral.
- Note other state-specific issues (e.g., care contracts / rent agreements).

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Tip 4: Manage Expectations	
□ Families underestimate complexity	
D Be candid on time, cost, and	
frustration	
○ Under-promise and over-deliver	
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Tip 5: Differentiate Through Community Medicaid Mastery	
Deep knowledge of community-based     Medicaid is rare	
○ Very complex / hyper local	
Way to differentiate yourself	
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