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The House is on Fire... Literally

2025 National Conference on Special Needs Planning & Special Needs Trusts
Friday, October 24, 2025, 3:30-4:20 p.m.

Presented by:
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Background & Case Scenario

- SNT-owned home destroyed by first (beneficiary + family residents)
- No injuries, but total loss of property and contents
- Triggered immediate trustee responsibilities



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First Steps After the Loss



- File insurance claim immediately
- Master policy advantages vs. individual policies
- Concerns: Temporary housing & SSI/Medicaid compliance

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Master v. Individual Insurance Policy

Master Policy	Individual Policy
- Broad named insured (fiduciary protected) - Competitive premium broader coverage - Guaranteed replacement cost - Higher liability limits, lower deductible - Broader sub-limits (valuables, business income) - Earthquake, flood included	- Grantor or beneficiary as named insured - More expensive, limited coverage - Scheduled replacement cost - Lower liability limits, higher deductible - Limited sub-limits - Separate policies for earthquake, flood

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Alternative Living Arrangements

- Loss of Use coverage applied
- Hotel stay → long-term accessible rental
- Direct payment via insurer's third-party vendor
- Minimize/avoid SSI/Medicaid issues

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Reconstruction Process

- Insurer hired consultants & contractor
- Explained Actual Cash Value vs. Replacement Cost
- Trustee consulted Guardian on rebuild vs. liquidity preservation
- Decision made to reconstruct



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Medicaid Coordination (AZ)

- Notification to AZ's Medicaid agency required
- Advance approval of all first party SNT disbursements
- Submitted Statement of Loss, construction contract, deductible and payee info
- Medicaid approved construction disbursements (personal property TBD)

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Construction Challenges



- ⊗ Cost overruns negotiated with insurer
- ⊗ Permit delays extended timeline
- ⊗ Lease extended 3 months
- ⊗ Loss of Use funds stretched (and exhausted) to cover extension

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HOA Involvement

- Paint & roof (within authorized material/color scheme) approval required
- Violation notices (overgrowth/landscaping) during construction
- Waivers obtained, compliance achieved

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Replacement of Personal Property

- Coverage applied to contents and family's personal effects
- Medicaid approved disbursements, including disbursement to family under "property of others" provision
- True Link card logistics: \$5k/day & \$20k/mo limits
- Incremental funding arrangement



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Lessons Learned

- Document thoroughly for Medicaid submissions
- Proactive communication with insurer & contractors
- Master policy strong, but costly renewal risk (or loss!)
- Vet real estate before insuring under master policy
- Use individual policies for high-risk properties
- Make sure beneficiaries have renter's insurance (1st party SMI cannot pay in AZ)



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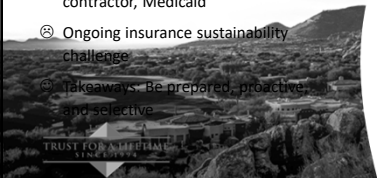
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Conclusion

. . . and they lived happily ever after!

- Family successfully returned to new home
- Positive collaboration with insurer, contractor, Medicaid
- Ongoing insurance sustainability challenge
- Takeaways: Be prepared, proactive, and selective



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