

**American Bar Association Law Student Division  
Regional Negotiation Competition  
Region 5**

Stetson University College of Law  
November 10-11, 2017

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<u>Time</u>	<u>Description</u>
8:00 – 8:45 am	Team welcome, orientation, breakfast
8:15 - 8:50 am	Judges' briefing, breakfast
8:45 am	Conflicts Check and First Negotiation teams move to competition rooms  <i>After the conflicts check, Second Negotiation Teams may remain in Mann Lounge</i>
8:50 am	Judges move to competition rooms
9:00 - 9:50 am	<b>First Negotiation</b>
9:50 - 10:00 am	<b>Team preparation for self-analysis</b>
10:00 - 10:20 am	<b>Team self-analyses (10 minutes each team)</b>
10:20 - 10:30 am	Judges complete Evaluation Criteria Forms and Feedback and Comment Sheets
10:30 - 10:40 am	<b>Judges comment</b> to both teams at same time
10:40 - 10:45 am	<b>Break</b> New teams come in
10:45 - 11:35 am	<b>Second Negotiation</b>
11:35 - 11:45 am	<b>Teams prepare for self-analysis</b>
11:45 am - 12:05 pm	<b>Team self-analyses (10 minutes each team)</b>
12:05 - 12:20 pm	Judges complete ranking sheets and Evaluation Criteria Forms and decide final ranking of teams
12:20 - 12:30 pm	<b>Judges comment</b> to both teams at same time
12:00 - 1:30 pm	Lunch begins for First Negotiation teams at 12:00

**American Bar Association Law Student Division  
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November 20-11, 2017

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<u>Time</u>	<u>Description</u>
1:45 - 2:20 pm	Judges' briefing
2:15 pm	Conflicts Check and First Negotiation Teams move to competition rooms  <i>After the conflicts check, Second Negotiation Teams may remain in Mann Lounge</i>
2:20 pm	Judges move to competition rooms
2:30 - 3:20 pm	<b>First Negotiation</b>
3:20 - 3:30 pm	<b>Teams prepare for self-analysis</b>
3:30 - 3:50 pm	<b>Team self-analyses (10 minutes each team)</b>
3:50 - 4:00 pm	Judges complete Evaluation Criteria Forms and Feedback and Comment Sheets
4:00 - 4:10 pm	<b>Judges comment</b> to both teams at same time
4:10 - 4:15 pm	<b>Break</b> New teams come in
4:15 - 5:05 pm	<b>Second Negotiation</b>
5:05 - 5:15 pm	<b>Teams prepare for self-analysis</b>
5:15 - 5:35 pm	<b>Team self-analyses (10 minutes each team)</b>
5:35 - 5:50 pm	Judges complete Ranking Sheets and Evaluation Criteria Forms and decide on final ranking of teams
5:50 - 6:00 pm	<b>Judges comment</b> to both teams at same time
6:00 - 6:45 pm	Reception (soda, water, and snacks)
Approx 6:45 pm	Announcement of teams advancing to final rounds

**American Bar Association Law Student Division  
Regional Negotiation Competition  
Region 4**

Stetson University College of Law  
November 10-11, 2017

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<u>Time</u>	<u>Description</u>
8:15 - 8:50 am	Judges' briefing, breakfast
8:15 - 9:15 am	Breakfast for final round teams
8:45 am	Conflicts Check and First Negotiation teams move to competition rooms  <i>After conflicts check, Second Negotiation Teams may remain in Mann Lounge</i>
8:50 am	Judges move to competition rooms
9:00 - 9:50 am	<b>First Negotiation</b>
9:50 - 10:00 am	<b>Team preparation for self-analysis</b>
10:00 - 10:20 am	<b>Team self-analyses (10 minutes each team)</b>
10:20 - 10:30 am	Judges complete Evaluation Criteria Forms and Feedback and Comment Sheets
10:30 - 10:40 am	<b>Judges comment</b> to both teams at the same time.
10:40 - 10:45 am	<b>Break</b> New teams come in
10:45 - 11:35 am	<b>Second Negotiation</b>
11:35 - 11:45 am	<b>Teams prepare for self-analysis</b>
11:45 am - 12:05 pm	<b>Team self-analyses (10 minutes each team)</b>
12:05 - 12:20 pm	Judges complete ranking sheets and Evaluation Criteria Forms and decide final ranking of teams
12:20 - 12:30 pm	<b>Judges comment</b> to both teams at same time
12:30 - 1:45 pm approx.	Snacks for final round teams; and announcement of teams advancing to Nationals