

Stetson University

2022 Key Performance Indicators and Assumptions

Key Performance Indicators	2022 Assumption
ENROLLMENT, RETENTION, AND GRADUATION	
Total Undergraduate Fall Headcount (excluding ADC)	3,244
Total JD and LLM COL Fall Headcount (Full-time and Part-time)	931
Total Graduate Fall Headcount (DeLand)	345
FTIC Undergraduate First to Second Year Retention Rate	79%
FTIC Undergraduate Six-Year Graduation Rate	65%
COL Full-time JD First to Second Year Retention Rate	93%
COL Full-time JD Three-year Graduation Rate	90%
FINANCE	
FTIC Undergraduate Discount Rate	61.2%
FTIC Net Tuition Revenue	\$18,440,554
Full-time First-Year JD COL Discount Rate	36.0%
Full-time First-Year JD COL Net Tuition Revenue	\$7,570,801
Graduate DeLand Total Net Tuition Revenue	\$5,638,464
ADVANCEMENT AND ENDOWMENT	
Planned Giving Inventory	\$156,367,421
Endowment Assets as of 6/30	\$315,000,000
Alumni Engagement Indicator (% of Undergraduate Alumni Giving)	12%
COL Alumni Engagement Indicator (% of COL Alumni Giving)	10%
POST-GRADUATE OUTCOMES	
Post-graduate success (Enrollment + Employment Rate; six months out)	92%
COL JD Bar Passage Rate - % above state average (combined results of February and July Bar; first time test takers)	10%
COL Ultimate Bar passage rate (all test takers (FT and PT) over a two-year period)	90%
COL Rate of Employment-Bar Passage Required and JD Advantage (10 months out)	92%