

Stetson University, Inc.

Financial Report
June 30, 2018

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Independent Auditor's Report

To the Board of Trustees
Stetson University, Inc.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Stetson University, Inc. and its related subsidiary (the University), which comprise the consolidated statements of financial position as of June 30, 2018 and 2017, the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stetson University Inc. and its subsidiary as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary disaggregated consolidated statement of financial position is presented for purposes of additional analysis and is not a required part of the basic financial statements. The accompanying supplementary disaggregated consolidated statement of financial position is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

RSM US LLP

Orlando, Florida
October 3, 2018

Stetson University, Inc.

Consolidated Statements of Financial Position

June 30, 2018 and 2017

(In Thousands)

	2018	2017
Assets		
Cash and cash equivalents	\$ 15,643	\$ 15,199
Restricted cash	2,600	9,736
Short-term investments	4,493	3,512
Restricted short-term investments	-	3,107
Notes and accounts receivable, net	13,668	11,572
Pledges receivable, net	14,522	15,101
Investments	256,218	221,142
Funds held in trust by others	9,035	8,717
Property, plant and equipment, net	198,772	184,921
Other assets	4,082	4,316
Investment in affiliated entity	4,325	4,099
	<hr/>	<hr/>
Total assets	\$ 523,358	\$ 481,422
	<hr/> <hr/>	<hr/> <hr/>
Liabilities and Net Assets		
Liabilities:		
Accounts payable	\$ 5,510	\$ 6,569
Accrued liabilities	8,406	8,253
Student deposits and other current liabilities	12,494	8,062
Postretirement benefits	6,446	6,758
Refundable government loan funds	5,442	5,358
Annuities payable	2,156	2,168
Long-term debt	103,492	103,129
	<hr/>	<hr/>
Total liabilities	143,946	140,297
	<hr/>	<hr/>
Unrestricted	153,305	145,444
Temporarily restricted	78,331	50,315
Permanently restricted	147,776	145,366
	<hr/>	<hr/>
Total net assets	379,412	341,125
	<hr/>	<hr/>
Total liabilities and net assets	\$ 523,358	\$ 481,422
	<hr/> <hr/>	<hr/> <hr/>

See notes to consolidated financial statements.

Stetson University, Inc.

Consolidated Statement of Activities
Year Ended June 30, 2018
(In Thousands)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Operating revenues:				
Revenues, gains and other support:				
Tuition and fees (net of scholarships and fellowships of \$86,902)	\$ 86,688	\$ -	\$ -	\$ 86,688
Contributions	982	4,752	-	5,734
Income and realized gains on investments – net of fees	351	4	-	355
Endowment income used in operations	3,006	7,118	-	10,124
Sales of educational services	5,669	-	-	5,669
Sales and services of auxiliary enterprises	25,752	-	-	25,752
Government grants	1,630	-	-	1,630
Other	4,161	5	-	4,166
Unrealized loss on investments	(210)	-	-	(210)
Net assets released from restrictions	11,300	(11,300)	-	-
Total operating revenues, gains (losses) and other support	139,329	579	-	139,908
Operating expenses:				
Educational and general:				
Instruction	55,701	-	-	55,701
Research	571	-	-	571
Public service	1,391	-	-	1,391
Academic support	14,008	-	-	14,008
Student services	27,159	-	-	27,159
Institutional support	18,715	-	-	18,715
Total education and general	117,545	-	-	117,545
Auxiliary enterprises	19,407	-	-	19,407
Total operating expenses	136,952	-	-	136,952
Change in net assets from operations	2,377	579	-	2,956
Nonoperating activities:				
Contributions for non-operating activities	-	21,353	2,475	23,828
Funds held in trust by others	73	238	184	495
Income and realized gains on investments – net of fees	1,735	4,542	-	6,277
Endowment income used in operations	(3,006)	(7,118)	-	(10,124)
Net unrealized gains from investments	4,003	9,579	-	13,582
Change in value of split interest agreements	-	9	(6)	3
Postretirement changes other than net periodic cost	312	-	-	312
Other	1,076	(101)	(243)	732
Net assets released from restrictions	1,291	(1,291)	-	-
Increase in investment in affiliated entity	-	226	-	226
Change in net assets from non-operating activities	5,484	27,437	2,410	35,331
Change in net assets	7,861	28,016	2,410	38,287
Net assets:				
Beginning of period	145,444	50,315	145,366	341,125
End of period	\$ 153,305	\$ 78,331	\$ 147,776	\$ 379,412

See notes to consolidated financial statements.

Stetson University, Inc.

**Consolidated Statement of Activities
Year Ended June 30, 2017
(In Thousands)**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Operating revenues:				
Revenues, gains and other support:				
Tuition and fees (net of scholarships and fellowships of \$82,795)	\$ 86,778	\$ -	\$ -	\$ 86,778
Contributions	1,040	5,867	-	6,907
Income and realized gains on investments – net of fees	313	(1)	-	312
Endowment income used in operations	3,016	6,707	-	9,723
Sales of educational services	4,394	-	-	4,394
Sales and services of auxiliary enterprises	25,008	-	-	25,008
Government grants	1,526	-	-	1,526
Other	2,494	(244)	-	2,250
Unrealized loss on investments	(50)	-	-	(50)
Net assets released from restrictions	13,062	(13,062)	-	-
Total operating revenues, gains (losses) and other support	137,581	(733)	-	136,848
Operating expenses:				
Educational and general:				
Instruction	54,689	-	-	54,689
Research	406	-	-	406
Public service	1,389	-	-	1,389
Academic support	14,333	-	-	14,333
Student services	26,812	-	-	26,812
Institutional support	19,056	-	-	19,056
Total education and general	116,685	-	-	116,685
Auxiliary enterprises	19,562	-	-	19,562
Total operating expenses	136,247	-	-	136,247
Change in net assets from operations	1,334	(733)	-	601
Nonoperating activities:				
Contributions for non-operating activities	-	1,686	6,115	7,801
Funds held in trust by others	75	271	320	666
Income and realized gains on investments – net of fees	2,198	3,353	-	5,551
Endowment income used in operations	(3,016)	(6,707)	-	(9,723)
Net unrealized gains from investments	6,587	14,694	-	21,281
Change in value of split interest agreements	-	13	13	26
Postretirement changes other than net periodic cost	207	-	-	207
Other	(20)	(1,088)	427	(681)
Net assets released from restrictions	2,117	(2,117)	-	-
Increase in investment in affiliated entity	-	347	-	347
Change in net assets from non-operating activities	8,148	10,452	6,875	25,475
Change in net assets	9,482	9,719	6,875	26,076
Net assets:				
Beginning of period	135,962	40,596	138,491	315,049
End of period	\$ 145,444	\$ 50,315	\$ 145,366	\$ 341,125

See notes to consolidated financial statements.

Stetson University, Inc.

Consolidated Statements of Cash Flows
Years Ended June 30, 2018 and 2017
(In Thousands)

	2018	2017
Cash flows from operating activities:		
Change in net assets	\$ 38,287	\$ 26,076
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Contributions restricted for long-term investment	(24,285)	(8,239)
Depreciation and amortization	10,222	10,192
Gain on disposal of property, plant and equipment	(113)	(226)
Income and net realized gains from long-term investments	(6,277)	(5,551)
Net unrealized gain from long-term investments	(13,582)	(21,281)
Amortization of bond premium and issuance costs	(791)	(856)
Change in value of split-interest agreements	208	(315)
Change in investment in affiliated entity	(226)	(347)
Changes in assets and liabilities:		
Decrease (increase) in assets:		
Notes and accounts receivable	(1,893)	(411)
Pledges receivable	579	128
Funds held in trust by others	(318)	568
Other assets	234	(929)
(Decrease) increase in liabilities:		
Accounts payable	(25)	204
Accrued liabilities	153	68
Student deposits and other current liabilities	4,432	1,977
Postretirement benefits	(312)	(207)
Net cash provided by operating activities	6,293	851
Cash flows from investing activities:		
Purchases of property, plant and equipment	(25,494)	(24,865)
Proceeds from sales of property, plant and equipment	500	275
Student loans issued	(874)	(1,088)
Proceeds from student loan collections	671	819
Purchases of investments	(108,738)	(116,084)
Proceeds from maturities and sales of investments	102,717	135,583
Net cash used in investing activities	(31,218)	(5,360)
Cash flows from financing activities:		
Proceeds from contributions received for:		
Investment in endowment	4,184	5,852
Investment in plant and other	19,925	2,288
Investment in annuity agreements, net	261	253
	24,370	8,393

(Continued)

Stetson University, Inc.

Consolidated Statements of Cash Flows (Continued)
Years Ended June 30, 2018 and 2017
(In Thousands)

	2018	2017
Other financing activities:		
Increase in refundable government loan funds	\$ 84	\$ 93
Proceeds from long-term debt	2,811	-
Payments on long-term debt	(1,657)	(1,581)
Payments on annuities payable	(239)	(248)
	<u>999</u>	<u>(1,736)</u>
Net cash provided by financing activities	<u>25,369</u>	<u>6,657</u>
Net change in cash and cash equivalents	444	2,148
Cash and cash equivalents:		
Beginning	<u>15,199</u>	13,051
Ending	<u><u>\$ 15,643</u></u>	<u><u>\$ 15,199</u></u>
Supplemental disclosure of cash flow information:		
Interest paid	<u><u>\$ 4,869</u></u>	<u><u>\$ 4,782</u></u>
Supplemental disclosures of noncash investing and financing activities:		
Capital expenditures included in accounts payable and accrued expenses	<u><u>\$ 1,034</u></u>	<u><u>\$ 1,049</u></u>

See notes to consolidated financial statements.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 1. Nature of Organization and Significant Accounting Policies

Nature of organization: Stetson University, Inc. (the University) is a nonprofit institution subject to the rules and regulations of Internal Revenue Service (IRS) Section 501(c)(3). The University consists of four separate campuses at the following locations:

Stetson University (main campus)
421 North Woodland Boulevard
DeLand, FL 32723

Stetson University Center at Celebration
800 Celebration Avenue, Suite 104
Celebration, FL 34747

Stetson University College of Law
1401 61st Street South
Gulfport, FL 33707

Tampa Law Center and Campus
1700 North Tampa Street
Tampa, FL 33602

Consolidated with the University's financial statements is the activity for GSH Investments, LLC (the LLC), in which the University is the sole member. The LLC was created during fiscal year 2015 to acquire and manage a 24-unit apartment complex during its transition from a privately occupied residential facility to a student occupied residence hall. The property was managed as a rental property through March 2016. After such time, the University acquired the property from the LLC and is operating it as a student residence facility. GSH Investments has acquired additional property which is owned by the LLC until it is either sold or transferred to the University.

The accompanying consolidated financial statements were prepared on the accrual basis of accounting. Revenues and support are reported when earned or unconditionally received. Expenses are recorded when purchases of materials or services are made. Revenues earned and expenses incurred applicable to the current period are accrued while those applicable to future periods are deferred.

A summary of the University's significant accounting policies follows:

Resources are reported for accounting purposes into separate classes of net assets based on the existence or absence of donor-imposed restrictions. In the accompanying consolidated financial statements, net assets that have similar characteristics have been combined into similar categories as follows:

Permanently restricted: Net assets subject to donor-imposed stipulations that they be maintained permanently by the University. Generally, the donors of these assets permit the University to use all or part of the return earned on related assets for general or specific purposes.

Temporarily restricted: Net assets that carry restrictions that expire upon the passage of a prescribed period of time or upon the occurrence of a stated event as specified by the donor. Included in this category are gifts held by the University pending their use in accordance with donor stipulations, unexpended gifts for capital projects and pledges.

Unrestricted: Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties, such as governmental grant agreements.

Expenses are reported as decreases in unrestricted net assets. Expirations of donor-imposed stipulations that simultaneously increase one class of net assets and decrease another are reported as reclassifications between the applicable classes of net assets as net assets released from restrictions in the accompanying consolidated statements of activities.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Cash and cash equivalents: The University considers all highly liquid investments with a maturity of three months or less when purchased to be cash and cash equivalents, except for those short-term financial instruments included in the University's investment accounts.

The University maintains cash accounts with several large financial institutions. All accounts at each financial institution are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250 per bank. The University has cash deposited that exceeds the federally insured deposit amount. Management does not anticipate nonperformance by the financial institutions. The University also places its cash equivalents and short-term investments with high-quality institutions.

Short-term investments: Short-term investments include assets invested in a managed fund that holds highly liquid fixed-income securities, short-term U.S. Treasury securities and other short-term investments with varying maturities for an overall fund average of less than one year. All short-term investments are recorded at fair value.

Restricted cash and short-term investments: Restricted cash and short-term investments consist of proceeds from the Volusia County Educational Facilities Authority Educational Facilities Revenue Bonds of 2015. These funds are subject to restrictions imposed by the bond covenants and limited to use on authorized bond projects. See Note 8 for further details concerning the Volusia County Educational Facilities Authority Educational Facilities Revenue Bonds of 2015.

Student accounts receivable: Student accounts receivable are reported net of any anticipated losses due to uncollectible accounts and are included in notes and accounts receivable in the accompanying consolidated statements of financial position. The University considers an account to be past due when a student still has an account balance after the final payment due date of the semester. Past due accounts are subject to past due letter collection efforts. If an account balance still exists at the conclusion of the four- to six-month collection period, the account is written off and placed with a third-party collection agency. Historical write-off history as a percentage of outstanding receivable balances is used to help establish an appropriate allowance for uncollectible accounts. The University assesses a finance charge against past due student receivables that are deferred under a monthly payment plan.

Student notes receivable: The University makes uncollateralized loans to students based on financial need. Student loans are funded through the Federal Perkins Loan Program or institutional resources. At both June 30, 2018 and 2017, student loans represented approximately 1.0% of total assets.

Student loans receivable are reported net of any anticipated losses due to uncollectible loans and are included in notes and accounts receivable in the accompanying consolidated statements of financial position. The University considers a loan to be in default when it has been past due for a period of four months. Past due loans are subject to internal collection efforts for a period of six months and are subsequently placed with third-party collection agencies. The allowance for uncollectible loans is calculated using the unpaid balances of all defaulted loans and applying an allowance factor based on the length of time since the most recent payment. This calculation is performed for both the Federal Perkins and institutional loans. The Federal Perkins Loan Program has provisions for deferment, forbearance and cancellation of individual loans. The deferment and forbearance provisions of the Federal Perkins Loan Program are generally applied to institutional loans as well. Interest continues to accrue while the loan is placed with a collection agency.

Notes to Consolidated Financial Statements
(Dollars in Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Pledges receivable: Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value, which approximates fair value at date of the pledges. Unconditional promises to give in future periods are initially recorded at estimated fair value (net of present value discounting) and subsequently amortized over the expected payment period, net of an allowance for uncollectible pledges. The net present value (NPV) is determined at the time the unconditional promise to give is initially received, and is determined using a risk adjusted rate applied to the most likely cash flows. Amortization of the resulting discount is included in contribution revenue. The allowance for uncollectible pledges is based on pledge activity. Large pledges are reviewed on a case-by-case basis. The write-off history as a percentage of outstanding contributions receivables is considered in establishing an appropriate allowance.

Investments: Investments in marketable equity securities and debt securities, including mutual funds, are recorded at their estimated fair values, which are based on quoted market prices or recognized pricing services. Alternative investments (nontraditional, not readily-marketable assets) are stated at fair value as established by using the net asset value (NAV) of each investment provided by the investment fund manager. Individual investment holdings within the alternative investments may, in turn, include investments in both nonmarketable and market-traded securities. Values may be based on historical cost, appraisals or other estimates that require varying degrees of judgment. Gifts of investments are recorded at their fair value (based upon quotations or appraisals) at date of gift. Purchases and sales of investments are recorded on the trade date. Except for investments that are held separately for specific reasons, investments are maintained in a pool. Gifts that are invested in the pool are assigned units of participation in the pool based upon their market value on the date of gift and the most recently determined unit market value for the existing units of participation. Subsequent allocations of annual income of the independent pool are based upon the number of units of participation. Withdrawals are based upon the spending policy approved by the Board of Trustees and follow the total return concept of utilizing both income and realized gain. The market value of the units of participation is calculated quarterly.

The University invests in a combination of investment securities, which are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near-term could materially affect the University's investment balance reported in the consolidated statements of financial position.

Split-interest agreements: The University's investments include deferred giving vehicles subject to split-interest agreements. Two different types of agreements are currently maintained: Charitable Gift Annuity and Charitable Remainder Unitrust (the Trust).

Charitable Gift Annuities are irrevocable gifts under which the University agrees in turn to pay a life annuity to the donor or designated beneficiary. The contributed funds and the attendant liabilities immediately become part of the general assets and liabilities of the University, subject to the University's maintaining an actuarial reserve in accordance with Florida law. The Trust gifts are time-restricted contributions not available to the University until after the death of the beneficiary, who, while living, receives an annual payout from the Trust based on a fixed percentage of the market value of the invested funds.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

The University initially values deferred gifts of cash at face value and those of equities at market value, then these values are actuarially discounted. Published IRS discount rates are employed to determine the net present value of both contributions and liabilities pertaining to these deferred giving arrangements.

Of the approximately \$256,218 recorded as investments in the accompanying consolidated statement of financial position at June 30, 2018, \$2,916 represents split-interest agreements, and the associated liabilities total \$2,156. Of the approximately \$221,142 recorded as investments in the accompanying consolidated statement of financial position at June 30, 2017, \$2,862 represents split-interest agreements, and the associated liabilities total \$2,168.

Funds held in trust by others: Funds held in trust by others represent resources neither in the possession nor under the control of the institution, but held and administered by outside trustees, with the University deriving income from such funds.

Property, plant and equipment: Property, plant and equipment are stated at cost at the date of acquisition or at fair value at the date of donation in the case of gifts. Expenditures that materially increase values, change capacities or extend useful lives are capitalized, as are interest costs during the period of construction on amounts borrowed for such expenditures. Property, plant and equipment are removed from the records and any gain or loss is recognized at the time of disposal.

The University collects works of art, historical treasures and similar assets, which reflect the history of the institution and/or support its educational purpose. The collections are maintained for public exhibition, education and research in furtherance of public service. Collections are protected, kept unencumbered, cared for and preserved. The University capitalizes collections it receives as gifts. These collections are included in property, plant and equipment and are not depreciated.

The University evaluates, on an on-going basis, the carrying value of property and equipment based on estimated future undiscounted cash flows. In the event such cash flows are not expected to be sufficient to recover the carrying value of the assets, the useful lives of the assets are revised or the assets are written down to their estimated fair values.

Depreciation is recorded on the straight-line basis. The estimated useful life of land improvements, buildings and building improvements is 5 to 40 years. The estimated useful life of furniture and equipment and library books is 3 to 10 years.

Student deposits: Student deposits represent monies collected in advance for deposits and tuition.

Original issue premiums: The original issue premiums on bonds are being amortized using the effective interest method over the life of the bonds.

Deferred financing costs: Deferred financing costs consist of bond issuance costs. These costs are being amortized using the effective interest method over the life of the related bonds and are netted with long-term debt in the accompanying consolidated statements of financial position (see Note 8 for additional discussion).

Income taxes: The University is exempt from federal income taxation as defined by Section 501(c)(3) of the Internal Revenue Code (IRC) and is generally exempt from state income taxes under the provisions of the Florida Nonprofit Corporation Act. Therefore, no provision for income taxes has been reflected in the accompanying consolidated financial statements.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Postretirement benefits: The University accounts for its postretirement benefits on an accrual basis as discussed in Note 10.

Operating and nonoperating activities: The consolidated statements of activities report the change in net assets from operating and nonoperating activities. Operating revenues consist of substantially all the activity of the University except for certain items specifically considered to be of a nonoperating nature. Contributions included in nonoperating activities consist of scholarship bequests and other restricted gifts not solicited as part of the annual fundraising campaigns, gifts restricted for the acquisition of capital assets, and gifts restricted to endowment funds. Nonoperating activities also include realized and unrealized gains/losses on endowment income not used in operations, change in net present value of split interest agreements, change in actuarial value of the postretirement liability, and significant items of an unusual or nonrecurring nature.

Contributions: The University records contributions of cash and other assets and unconditional promises to give upon receipt. The University records contributions of cash and other assets as restricted contributions if they are received with donor stipulations that limit the use of the donated assets. Unconditional promises to give are recorded as restricted contributions unless the donor specifies that the pledge is to support current year operations. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions. When restrictions are met in the year of contribution receipt, such contributions are shown as temporarily restricted revenues and as net assets released from restrictions.

The University reports gifts of land, buildings and equipment as unrestricted contributions unless explicit donor stipulations specify how the donated assets must be used or disposed. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted contributions. Absent explicit donor stipulations about how those long-lived assets must be maintained, the University reports expirations of donor restrictions as unrestricted when the donated assets are received or when long-lived assets are acquired with restricted contributions.

In the event a donor makes changes to the nature of a restricted gift that affect its classification among the net asset categories, such amounts are reflected as reclassifications in the revenues section of the accompanying consolidated statements of activities.

Tuition revenue and discounts: Tuition is recognized when earned and is not refundable except as noted in the provisions of the University's catalog. The portion of tuition revenue for the summer term that is earned subsequent to the years ended June 30, 2018 and 2017, is treated as deferred revenue and is included with student deposits and other current liabilities on the accompanying consolidated statements of financial position. The University presents amounts expended for scholarships and fellowships as a reduction of tuition and fees revenue on the accompanying consolidated statements of activities.

Sales of educational services and sales and services of auxiliary enterprises: Sales of educational services and sales and services of auxiliary enterprises, which include room, board and other student services, are recognized when earned.

Government grants: Government grants are recognized when all requirements relating to the grants and contracts have been met.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Advertising costs: The costs of advertising are charged to operations in the year incurred. Advertising costs amounted to \$749 and \$858 for the years ended June 30, 2018 and 2017, respectively.

Functional expenses: Expenses are primarily reported in the consolidated statements of activities in categories recommended by the National Association of College and University Business Officers. The University's primary program service is instruction and research. Expenses reported as public service, academic support, student services, institutional support, and auxiliary enterprises are incurred in support of this primary program service. The University's fund-raising expenses were \$4,569 and \$4,280 for the years ended June 30, 2018 and 2017, respectively, and are included in institutional support in the consolidated statements of activities.

Estimates: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities; the disclosure of contingent assets and liabilities at the date of the consolidated financial statements; and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recent accounting pronouncements: In March 2017, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) 2017-07, *Compensation—Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. ASU 2017-07 requires that an entity report the service cost component of net periodic pension and postretirement cost in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The remaining components of net benefit costs are required to be presented in the income statement separately from the service component and outside a subtotal of income from operations, if one is presented. The amendment further allows only the service cost component of net periodic pension and postretirement costs to be eligible for capitalization. ASU 2017-07 is effective for fiscal years beginning after December 15, 2017, and the interim periods included within those annual periods, with early adoption permitted. ASU 2017-07 must be applied retrospectively for the presentation of the service cost component and the other components of net periodic pension cost and net periodic postretirement benefit cost in the income statement, and prospectively, on and after the effective date, for the capitalization of the service cost component of net periodic pension cost and net periodic postretirement benefit in assets. Management is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements.

Notes to Consolidated Financial Statements
(Dollars in Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

In May 2014, the FASB issued ASU 2014-09. The amendments in this ASU create Topic 606, *Revenue from Contracts with Customers*, and supersede the revenue recognition requirements in Topic 605, *Revenue Recognition*, including most industry-specific revenue recognition guidance throughout the Industry Topics of the Codification. In addition, the amendments supersede the cost guidance in Subtopic 605-35, *Revenue Recognition – Construction-Type and Production-Type Contracts*, and create new Subtopic 340-40, *Other Assets and Deferred Costs – Contracts with Customers*. The core principle of Topic 606 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The amendments in this ASU will be effective for the University's fiscal year 2019 with early adoption permitted with certain restrictions. Management believes such impact will not be material on the consolidated financial statements when implementing this ASU.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the consolidated statements of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019. Management believes such impact will not be material on the consolidated financial statements when implementing this ASU.

In February 2016, the FASB issued ASU 2016-14, *Not-for Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of not-for-profit entities. These amendments set forth the FASB's improvements to net asset classification requirements and the information presented about a not-for-profit entity's liquidity, financial performance and cash flows. This ASU will be effective for fiscal years beginning after December 15, 2017. Earlier application is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. Management is currently evaluating the impact of this ASU on the consolidated financial statements.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 2. Notes and Accounts Receivable

	2018	2017
Student accounts receivable (net of allowance of \$529 in 2018 and \$414 in 2017)	\$ 2,681	\$ 1,768
Student loans receivable (net of allowance of \$1,380 in 2018 and \$1,869 in 2017)	5,427	4,994
Grants receivable	2,661	1,994
Accrued interest receivable	1,108	941
Estate bequests	262	640
Other receivables	1,529	1,235
	<u>\$ 13,668</u>	<u>\$ 11,572</u>

At June 30, student loans consisted of the following:

	2018	2017
Federal Perkins Loan program	\$ 6,510	\$ 6,330
Institutional programs	297	533
	<u>6,807</u>	<u>6,863</u>
Less allowance for doubtful accounts:		
Beginning of year	(1,869)	(1,640)
Adjustments	280	(229)
Write-offs	209	-
End of year	<u>(1,380)</u>	<u>(1,869)</u>
Student loans receivable, net	<u>\$ 5,427</u>	<u>\$ 4,994</u>

The University participates in the Perkins federal revolving loan program (the program). The availability of funds for loans under the program is dependent on reimbursements to the pool from repayments on outstanding loans. Funds advanced by the federal government of \$5,442 and \$5,358 at June 30, 2018 and 2017, respectively, are ultimately refundable to the government and are classified as liabilities in the statement of financial position. Outstanding loans canceled under the program result in a reduction of the funds available for loan and a decrease in the liability to the government.

At June 30, 2018 and 2017, the following principal balances were past due under student loan programs:

	1-60 Days Past Due	60-90 Days Past Due	90+ Days Past Due	Total Past Due
2018	\$ 591	\$ 319	\$ 927	\$ 1,837
2017	642	231	1,216	2,089

Stetson University, Inc.**Notes to Consolidated Financial Statements
(Dollars in Thousands)****Note 3. Pledges Receivable**

Unconditional promises are expected to be realized in the following periods:

	2018	2017
One year or less	\$ 6,132	\$ 4,578
Between one year and five years	6,669	8,755
More than five years	4,721	4,929
	<u>17,522</u>	<u>18,262</u>
Less discount	(1,470)	(1,630)
Less allowance	(1,530)	(1,531)
	<u>\$ 14,522</u>	<u>\$ 15,101</u>

The discount rate used for contributions receivable in 2018 and 2017, ranged from 0.28% to 2.90%.

Pledges receivable are classified as follows:

	2018	2017
Permanently restricted	\$ 4,933	\$ 6,747
Temporarily restricted	9,589	8,354
	<u>\$ 14,522</u>	<u>\$ 15,101</u>

Approximately 70% of the University's pledges receivable at June 30, 2018 and 2017, were provided by eleven and nine contributors, respectively. Written promises to give from members of the Board of Trustees and Officers of the University support net pledges receivable as of June 30, 2018 and 2017, for \$1,456 and \$1,976 respectively.

Note 4. Investments

A summary of investments by type is as follows:

	2018		2017	
	Cost	Fair Value	Cost	Fair Value
Money market	\$ 2,901	\$ 2,901	\$ 3,670	\$ 3,670
Equity securities	28,467	38,627	26,476	35,872
Equity mutual funds	70,022	111,581	67,747	98,183
Fixed income securities	44,604	44,400	24,751	24,790
Fixed income mutual funds	24,896	25,123	28,231	28,352
Alternative investments	28,696	32,899	27,127	29,613
Other investments	1,260	687	1,246	662
	<u>\$ 200,846</u>	<u>\$ 256,218</u>	<u>\$ 179,248</u>	<u>\$ 221,142</u>

Stetson University, Inc.

Notes to Consolidated Financial Statements
(Dollars in Thousands)

Note 4. Investments (Continued)

Income and net realized gains (losses) on investments for the year ended June 30, 2018, are as follows:

<u>By source of earnings:</u>	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Income on endowment funds	\$ 1,217	\$ 3,414	\$ 4,631
Other investment income	627	-	627
Net realized gains on endowment funds	350	1,128	1,478
Net realized gains (losses) on other investment income	(108)	4	(104)
	<u>\$ 2,086</u>	<u>\$ 4,546</u>	<u>\$ 6,632</u>

By operating and non-operating:

Income and realized gains (losses) on investments – net from operating activity	\$ 351	\$ 4	\$ 355
Income and realized gains on investments – net from non-operating activities	1,735	4,542	6,277
	<u>\$ 2,086</u>	<u>\$ 4,546</u>	<u>\$ 6,632</u>

Income and net realized gains (losses) on investments for the year ended June 30, 2017, are as follows:

<u>By source of earnings:</u>	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Income on endowment funds	\$ 1,046	\$ 2,919	\$ 3,965
Other investment income	571	-	571
Net realized gain on endowment funds	1,138	433	1,571
Net realized loss on other investment income	(244)	-	(244)
	<u>\$ 2,511</u>	<u>\$ 3,352</u>	<u>\$ 5,863</u>

By operating and non-operating:

Income and realized gains (losses) on investments – net from operating activity	\$ 313	\$ (1)	\$ 312
Income and realized gains on investments – net from non-operating activities	2,198	3,353	5,551
	<u>\$ 2,511</u>	<u>\$ 3,352</u>	<u>\$ 5,863</u>

Investment income is net of management fees and expenses of \$863 and \$556 for the years ended June 30, 2018 and 2017, respectively.

Stetson University, Inc.**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 4. Investments (Continued)

The following schedule summarizes changes in relationships between market value and cost of the University's pooled investments (in thousands, except for market value per share):

	Year Ended June 30, 2018			
	Cost	Market Value	Net Gain	Market Value Per Share
End of period	\$ 175,560	\$ 230,821	\$ 55,261	\$ 14.24
Beginning of period	172,161	213,853	<u>41,692</u>	13.41
Net change in unrealized appreciation for the period			13,569	
Net realized gain for the period			<u>1,160</u>	
Total net gain			<u>\$ 14,729</u>	

	Year Ended June 30, 2017			
	Cost	Market Value	Net Gain	Market Value Per Share
End of period	\$ 172,161	\$ 213,853	\$ 41,692	\$ 13.41
Beginning of period	171,194	192,191	<u>20,997</u>	12.38
Net change in unrealized appreciation for the period			20,695	
Net realized gain for the period			<u>1,568</u>	
Total net gain			<u>\$ 22,263</u>	

Earnings on the pooled investment funds include dividends and interest income. For the years ended June 30, 2018 and 2017, the earnings were \$4,753 and \$4,056, respectively, or \$0.29 per share, as computed on ending shares.

Note 5. Endowment

The University's endowment consists of approximately 580 individual funds established for a variety of purposes. These resources are recorded as permanently restricted, temporarily restricted and unrestricted net assets, as described below.

Interpretation of relevant law: The University follows the provisions of FASB Accounting Standards Codification (ASC) 958-205-50 (formerly FASB Staff Position 117-1, Net Asset Classification of Funds) subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for all Endowment Funds.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 5. Endowment (Continued)

The Board of Trustees has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FL UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the University classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment, the original value of subsequent gifts to the permanent endowment, and accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by FL UPMIFA. In accordance with FL UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the Fund
- The purposes of the University and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the University
- The investment policies of the University

Funds functioning as endowments are University resources designated as endowment by the Board of Trustees and are invested in the endowment for long-term appreciation and current income. However, these assets remain available and may be spent at the Board of Trustee's discretion unless donor-imposed restrictions exist on their use. Certain contributions with donor-imposed restrictions have been designated as endowment by the Board of Trustees and are included in temporarily restricted net assets.

Stetson University, Inc.**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 5. Endowment (Continued)

Endowment net assets were composed of the following as of June 30, 2018:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
True endowment funds:				
Accumulated earnings and original contribution	\$ -	\$ 33,961	\$ 131,076	\$ 165,037
Unrestricted support of underwater endowments	(1,360)	-	-	(1,360)
Board-designated funds:				
Accumulated earnings and original contribution	70,121	-	-	70,121
Prior year distributions included in pooled investments	1,012	479	-	1,491
	<u>\$ 69,773</u>	<u>\$ 34,440</u>	<u>\$ 131,076</u>	<u>\$ 235,289</u>

Endowment net assets were composed of the following as of June 30, 2017:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
True endowment funds:				
Accumulated earnings and original contribution	\$ -	\$ 27,800	\$ 126,843	\$ 154,643
Unrestricted support of underwater endowments	(1,812)	-	-	(1,812)
Board-designated funds:				
Accumulated earnings and original contribution	66,950	-	-	66,950
Prior year distributions included in pooled investments	596	1,310	-	1,906
	<u>\$ 65,734</u>	<u>\$ 29,110</u>	<u>\$ 126,843</u>	<u>\$ 221,687</u>

Stetson University, Inc.**Notes to Consolidated Financial Statements
(Dollars in Thousands)****Note 5. Endowment (Continued)**

Changes to endowment net assets for the fiscal year ended June 30, 2018, are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, at beginning of year	\$ 65,734	\$ 29,110	\$ 126,843	\$ 221,687
Investment return:				
Investment income	1,435	3,441	-	4,876
Realized gain	350	1,128	-	1,478
Unrealized gain	4,120	9,579	-	13,699
Total investment gain	5,905	14,148	-	20,053
Contributions	-	-	4,147	4,147
Distributed earnings	(3,006)	(7,118)	-	(10,124)
Other changes:				
Transfers to create board-designated funds	43	91	-	134
Decrease in underwater funds	452	(452)	-	-
Net assets released from restrictions	102	(102)	-	-
Other endowment activity	128	(407)	86	(193)
Reclassification of prior year distributions	415	(830)	-	(415)
Endowment net assets, at end of year	\$ 69,773	\$ 34,440	\$ 131,076	\$ 235,289

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 5. Endowment (Continued)

Changes to endowment net assets for the fiscal year ended June 30, 2017, are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, at beginning of year	\$ 57,845	\$ 20,253	\$ 120,629	\$ 198,727
Investment return:				-
Investment income	1,251	2,938	-	4,189
Realized gain	480	1,091	-	1,571
Unrealized gain	6,368	14,693	-	21,061
Total investment gain	8,099	18,722	-	26,821
Contributions	-	-	5,821	5,821
Distributed earnings	(3,016)	(6,707)	-	(9,723)
Other changes:				
Transfers to create board-designated funds	24	288	-	312
Decrease in underwater funds	2,460	(2,460)	-	-
Net assets released from restrictions	544	(544)	-	-
Other endowment activity	(149)	48	393	292
Reclassification of prior year distributions	(73)	(490)	-	(563)
Endowment net assets, at end of year	<u>\$ 65,734</u>	<u>\$ 29,110</u>	<u>\$ 126,843</u>	<u>\$ 221,687</u>

Pledges, funds held in trust by others and investment in affiliated entity: Endowment pledges, funds held in trust by others and investment in affiliated entity are not included in the above net asset balances. Permanently restricted net assets attributable to endowment pledges as of June 30, 2018 and 2017, amount to \$4,933 and \$6,747, respectively (see Note 3). Permanently restricted net assets attributable to funds held in trust by others as of June 30, 2018 and 2017, amount to \$7,670 and \$7,486, respectively (see Note 6). Permanently restricted net assets attributable to investments in affiliated entity as of June 30, 2018 and 2017, amount to \$1,640 (see Note 12).

Funds with deficiencies: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or FL UPMIFA requires the University to retain as a fund of perpetual duration. These deficiencies resulted from unfavorable market fluctuations and continued appropriation for certain programs that was deemed prudent by the Board of Trustees. As of June 30, 2018 and 2017, the amount of these deficiencies totaled \$1,360 and \$1,812, respectively.

Stetson University, Inc.

Notes to Consolidated Financial Statements
(Dollars in Thousands)

Note 5. Endowment (Continued)

Return objectives and risk parameters: The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 and other benchmark indices while assuming a moderate level of investment risk.

To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The University targets a diversified asset allocation that places greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The purpose of establishing a target spending rate for the University's endowment assets is to achieve the spending stability necessary for the planning and budgeting activities funded from the University's earnings. In 2006, the Board resolved to maintain the endowment payout rate in a range of 3% to 6% of the University's 12-quarter moving average market value. In fiscal year 2018, 4.9% was applied to the 12-quarter moving average.

Note 6. Funds Held in Trust by Others

Funds held in trust by others represent resources neither in the possession nor under the control of the institution, but held and administered by outside trustees, with the University deriving income from such funds. The fair value of the University's share of the assets is reflected in the consolidated statements of financial position and income (including changes in the fair value of the assets) is recorded on the accrual basis. Funds held in trust by others are recognized at the estimated fair value of the assets or the present value of the future cash flows when the irrevocable trust is established or the University is notified of its existence. The funds held in trust by others at June 30, 2018 and 2017, amounted to \$9,035 and \$8,717, respectively. Included in these balances are various Charitable Remainder Unitrusts and Annuity Trusts that amount to \$1,365 and \$1,231 at June 30, 2018 and 2017, respectively.

Note 7. Property, Plant and Equipment

Property, plant and equipment are summarized as follows:

	2018	2017
Land	\$ 8,967	\$ 9,220
Land improvements, building and facilities	236,339	233,322
Furniture and equipment	31,456	29,958
Library books and collections	29,160	29,447
Construction-in-progress	37,839	18,543
	<u>343,761</u>	<u>320,490</u>
Less accumulated depreciation and amortization	(144,989)	(135,569)
	<u>\$ 198,772</u>	<u>\$ 184,921</u>

Stetson University, Inc.**Notes to Consolidated Financial Statements
(Dollars in Thousands)****Note 7. Property, Plant and Equipment (Continued)**

Depreciation expense relating to constructed and purchased property and equipment was \$10,222 and \$10,192 for the years ended June 30, 2018 and 2017, respectively.

Interest capitalized during the years ended June 30, 2018 and 2017, was \$1,125 and \$451, respectively.

Construction-in-progress (CIP) at June 30, 2018 and 2017, consists of the following:

	2018	2017
Carlton Union Building Renovation	\$ 30,387	\$ 15,021
Sandra Stetson Aquatic Center	3,782	801
College of Law Chiller Plant	2,122	25
Other projects	1,548	2,696
	<u>\$ 37,839</u>	<u>\$ 18,543</u>

Estimated costs to complete these projects at June 30, 2018 and 2017, amount to \$9,648 and \$24,219, respectively.

The University recognized \$2,366 and \$1,693 for rental income on various facilities during the years ended June 30, 2018 and 2017, respectively.

Note 8. Long-Term Debt

Long-term debt consists of the following:

	2018	2017
Bonds payable:		
Stetson University Volusia County Educational Facilities Authority Educational Facilities Revenue Bonds of 2015 – payable in annual principal and interest payments ranging from \$6,270 to \$6,275 including annual principal amounts of \$1,680 to \$5,975 through 2045 and semiannual interest amounts at a fixed rate of 5.00%, collateralized by the University's tuition revenues. The Series 2015 bonds were issued at a premium resulting in an effective interest rate of 4.08%.	\$ 91,845	\$ 93,445
	<u>91,845</u>	<u>93,445</u>
Other notes payable	3,689	935
	<u>95,534</u>	<u>94,380</u>
Debt issuance costs	(711)	(775)
Unamortized premium on bonds payable	8,669	9,524
	<u>\$ 103,492</u>	<u>\$ 103,129</u>

As of June 30, 2017, the University had a revolving line of credit that provided up to \$3,000 for the operations and maintenance of the University. Borrowings under this line of credit bore interest at the London Interbank Offer Rate (LIBOR) plus 1.45%, which automatically adjusted on a monthly basis. This line of credit expired in March 2018 and had no outstanding balance as of June 30, 2017.

Stetson University, Inc.**Notes to Consolidated Financial Statements
(Dollars in Thousands)****Note 8. Long-Term Debt (Continued)**

Required reductions of long-term debt for the fiscal years following 2018, are as follows:

	Principal			Interest	Total Debt Service
	Bonds	Other	Total		
Years ending June 30:					
2019	\$ 1,680	\$ 197	\$ 1,877	\$ 4,630	\$ 6,507
2020	1,765	62	1,827	4,543	6,370
2021	1,855	519	2,374	4,435	6,809
2022	1,945	2,891	4,836	4,334	9,170
2023	2,040	20	2,060	4,230	6,290
Thereafter	82,560	-	82,560	55,429	137,989
	<u>\$ 91,845</u>	<u>\$ 3,689</u>	<u>\$ 95,534</u>	<u>\$ 77,601</u>	<u>\$ 173,135</u>

During fiscal year 2017, the University entered into a five-year, 3.185% fixed interest only draw down as needed note with a maximum borrowing capacity of \$8,000. This note provides financing for the Sandra Stetson Aquatic Center project, energy efficient campus upgrades, and other University projects. A balloon payment of the principal balance, plus accrued interest, will be due on June 28, 2022. As of June 30, 2018, \$2,833 has been drawn including issuance costs. The President of the University is on the board of directors for the financial institution which holds this note.

Note 9. Operating Leases

The University has entered into various leases for automobiles, office equipment, and facilities. The leases are noncancelable operating leases, which expire at various dates through 2033. Following is a schedule of minimum future rental payments under noncancelable operating leases:

Years ending June 30:	
2019	\$ 406
2020	296
2021	175
2022	109
2023	79
Thereafter	435
Minimum future rental payments	<u>\$ 1,500</u>

Rent expense incurred under operating leases amounted to \$1,525 and \$1,454 for the years ended June 30, 2018 and 2017, respectively.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 10. Retirement and Postretirement Benefits

Retirement benefits are provided through defined contribution plans with the Teachers Insurance and Annuity Association – College Retirement Equities Fund, a national organization used to fund pension benefits for educational institutions. All full-time employees with one year of service are eligible under the plan. The University contributes 5% of base gross salary (as defined) after completion of one year of service (as defined) at the University and 10% of base gross salary after completion of two years of service, except for certain positions, as provided in the Plan document, that are immediately eligible to receive the University contributions. Additionally, employees who were hired on or before June 30, 2008, receive supplemental University contributions in amounts based on the age of the eligible participants as of July 1, 2008. All contributions are subject to certain limitations of the Internal Revenue Code (IRC). The pension expense for the years ended June 30, 2018 and 2017, amounted to \$5,218 and \$5,191, respectively.

In addition, the University sponsors a defined benefit postretirement plan that provides medical and term-life insurance benefits to eligible retirees. During its May 2007 meeting, the Board of Trustees approved a resolution to reduce and eventually eliminate the postretirement defined benefit plan over a four-year period. Employees retiring through June 30, 2008, who elected to receive postretirement health care benefits, are responsible to pay 40% of the premium. Employees who retired between July 1, 2008 and June 30, 2011, who elected to receive postretirement health care benefits, are responsible to pay 50% of the premium. Employees retiring after June 30, 2011, who elect to receive postretirement health care benefits, are responsible to pay 100% of the premium. The effect of the 2007 amendment was a \$12,300 reduction in prior year service costs, which are being amortized over the average service to full eligibility as of the date of the plan amendment.

ASC 958-715, Not-for-Profit Entities: Compensation-retirement benefits requires recognition of the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in the accompanying consolidated statements of financial position and to recognize changes in that funded status in the year in which the changes occur in unrestricted net assets. It also requires measurement of the funded status of a plan as of the date of the consolidated year-end statements of financial position. The funded status of a defined benefit plan is measured as the difference between plan assets at fair value and the benefit obligation.

	2018	2017
Change in accumulated postretirement benefit obligation:		
Benefit obligation at beginning of year	\$ 6,758	\$ 6,965
Service cost	104	114
Interest cost	234	216
Plan participants' contributions	397	349
Actuarial loss/(gain)	(270)	(137)
Benefit payments	(777)	(749)
Medicare subsidy	-	-
Benefit obligation at end of year	<u>\$ 6,446</u>	<u>\$ 6,758</u>
Change in plan assets:		
Fair value of plan assets at beginning of year	\$ -	\$ -
University contributions	380	400
Plan participants' contributions	397	349
Benefits paid	(777)	(749)
Medicare subsidy received	-	-
Fair value of plan assets at end of year	<u>\$ -</u>	<u>\$ -</u>

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 10. Retirement and Postretirement Benefits (Continued)

	2018	2017
Funded status of the Plan:		
Funded status at end of year	\$ (6,446)	\$ (6,758)
Unrecognized actuarial loss	-	-
Unrecognized prior service cost	-	-
Net accrued benefit liability	\$ (6,446)	\$ (6,758)
Amounts recognized in the consolidated statements of financial position:		
Postretirement benefit liability	\$ 6,446	\$ 6,758
Net amount recognized	\$ 6,446	\$ 6,758
Amounts recognized in the consolidated statements of activities:		
Unrecognized net actuarial loss	\$ 2,830	\$ 3,308
Assumptions as of the end of the year:		
Discount rate	3.92%	3.51%
Expected return on assets	N/A	N/A
Rate of compensation increases	N/A	N/A
Accumulated Postretirement Benefit Obligation (APBO):		
Active employees	\$ 1,230	\$ 1,163
Retirees	5,216	5,595
Total APBO	6,446	6,758
Unrecognized gain (loss)	-	-
Accrued postretirement benefit liability	\$ 6,446	\$ 6,758
Net periodic postretirement benefit cost:	2018	2017
Service costs (benefits earned during the period)	\$ 104	\$ 114
Interest cost (on accumulated postretirement benefit obligation)	234	216
Amortization of net actuarial loss/(gain)	208	243
Amortization of prior service credit	-	-
Net periodic postretirement benefit costs	\$ 546	\$ 573

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 10. Retirement and Postretirement Benefits (Continued)

For measurement purposes, a 7.0% annual rate of increase in the per capita cost of covered health care benefits was assumed for the year ended June 30, 2018. The rate was assumed to decrease to 6.5% in the second year and by 0.25% to .50% per year until 2023 and remain at 4.5% thereafter. Assumed health care cost trend rates have a significant effect on the amounts reported for health care plans. A one percentage point change in assumed health care cost trend rates would have the following effects as of and for the year ended June 30, 2018:

	One Percentage Point Increase	One Percentage Point Decrease
Effect on total service and interest cost	\$ 38	\$ (33)
Effect on end of year postretirement benefit obligation	575	(495)

The University's postretirement benefits are unfunded; therefore, cash contributions for postretirement benefits are equal to the benefit payments.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

Years ending June 30:	
2019	\$ 423
2020	449
2021	463
2022	477
2023	490
2024-2028	2,304

On December 8, 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Act), which introduces a Medicare prescription drug benefit, as well as a federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to the Medicare benefit, was enacted. On May 19, 2004, the FASB issued FSP No. 106-2, *Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003*, to discuss certain accounting and disclosure issues raised by the Act. FSP No. 106-2 addresses accounting for the federal subsidy for the sponsors of single employer defined benefit postretirement health care plans.

The University has concluded that the prescription drug benefits provided under the postretirement plan are actuarially equivalent to the Medicare benefit as necessary to qualify for the subsidy. The reported net periodic benefit costs of the postretirement plan in the accompanying consolidated statements of activities reflect the effects of the Act.

Stetson University, Inc.

Notes to Consolidated Financial Statements
(Dollars in Thousands)

Note 11. Related-Party Transactions

During the 2018 and 2017 fiscal years, the University paid \$1,631 for insurance brokerage services and coverages provided by a firm for which a trustee of the University is the chairman. There were no outstanding payments owed to this firm as of June 30, 2018 and 2017. During fiscal years 2018 and 2017, the University paid \$50 and \$53, respectively, to a firm for which a trustee is a Managing Director for consulting services and software license fees. In addition, during fiscal years 2018 and 2017, the University paid \$0 and \$2, respectively, for landscaping and related supplies from a business for which a trustee owns a 35% interest.

Note 12. Charles A. Dana Law Center Foundation, Inc.

The University has recorded its interest in the net assets of the Charles A. Dana Law Center Foundation, Inc. (the Foundation) on the accompanying consolidated statements of financial position as investment in affiliated entity.

The change in net assets of the Foundation for the years ended June 30, 2018 and 2017, was \$226 and \$347, respectively. The University's interest in the net assets for the Foundation as of June 30, 2018 and 2017, amounted to \$4,325 and \$4,099, respectively.

Note 13. Restricted Net Assets

	Temporarily Restricted	Permanently Restricted
June 30, 2018:		
Scholarships	\$ 18,147	\$ 66,728
Programs	28,501	73,658
Capital	20,205	-
Trusts and annuities – time restricted	1,889	239
Loans	-	2,218
Pledges	9,589	4,933
	<u>\$ 78,331</u>	<u>\$ 147,776</u>
June 30, 2017:		
Scholarships	\$ 14,457	\$ 63,772
Programs	24,086	72,196
Capital	1,668	-
Trusts and annuities – time restricted	1,750	178
Loans	-	2,473
Pledges	8,354	6,747
	<u>\$ 50,315</u>	<u>\$ 145,366</u>

Net assets released from restrictions in the years ended June 30, 2018 and 2017, are comprised of \$11,507 and \$13,262, respectively, due to satisfaction of program restrictions and scholarship awards, and \$1,083 and \$1,887, respectively, due to acquisition of capital assets.

Stetson University, Inc.

Notes to Consolidated Financial Statements (Dollars in Thousands)

Note 14. Fair Value Measurements

Guidance provided by the FASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The University utilizes valuation techniques to maximize the use of observable inputs and minimize the use of unobservable inputs. Assets and liabilities recorded at fair value are categorized within their fair value. The fair value hierarchy based upon the level of judgment associated with the inputs used to measure their fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. Descriptions of the three levels of the fair value hierarchy are as follows:

Level 1: Financial instruments with unadjusted, quoted prices listed on active market exchanges.

Level 2: Financial instruments determined using prices for recently traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3: Financial instruments that are not actively traded on an active exchange. This category includes situations where there is little, if any, market activity for the financial instrument. The prices are determined using significant unobservable inputs or valuation techniques.

In determining fair value, the University uses various valuation approaches within the FASB ASC 820 fair value measurement framework. The following is a description of the valuation methodologies used for instruments measured at fair value and their classification within the hierarchy:

Investments:

Money market funds: Money market funds are in active markets and classified within Level 1 of the valuation hierarchy.

Equities and mutual funds: Equity securities and mutual funds listed on national markets or exchanges are valued at the last sales price, or if there is no sale and the market is considered active, at the mean of the last bid and asked prices on such exchange. Such securities are classified within Level 1 of the valuation hierarchy. Certain of the University's investments in mutual funds consist primarily of equity or fixed income securities while other mutual funds reflect multiple asset-class investment strategies.

Fixed-income securities: Investments in debt securities include corporate bonds and government and government agency obligation bonds. These securities are valued using market observable data, such as reported sales of similar securities, broker quotes, yields, bids, offers, and reference data and classified within Level 2 of the hierarchy.

Alternative investments: Alternative investments are valued as a practical expedient at the NAV of the units held by the University at year end.

Funds held in trust by others: The University has been named as a beneficiary in charitable remainder trusts and perpetual trusts in which the University is not the trustee. Amounts reported approximate fair value. Under the guidelines set forth in the FASB ASC 820 fair value hierarchy, funds held in trust by others are classified as Level 3 inputs due to the estimates involved, including the discounts used to estimate the present value of future cash flows.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 14. Fair Value Measurements (Continued)

The following table presents the fair values for assets and liabilities measured on a recurring basis as of June 30, 2018:

Description	Fair Value	Level 1 Quoted Prices in Active Markets for Identical Assets or Liabilities	Level 2 Significant Other Observable Inputs	Level 3 Significant Unobservable Inputs
Short-term investments:				
Fixed income mutual funds:				
Multi-strategy	\$ 4,493	\$ 4,493	\$ -	\$ -
Short-term investments total	\$ 4,493	\$ 4,493	\$ -	\$ -
Funds held in trust by others	\$ 9,035	\$ -	\$ -	\$ 9,035
Investments:				
Money market funds	\$ 2,901	\$ 2,901	\$ -	\$ -
Equity securities:				
U.S. large cap	22,581	22,581	-	-
U.S. mid/small cap	12,334	12,334	-	-
International developed	3,363	3,363	-	-
Unit Investment trusts	349	349	-	-
Equity mutual funds:				
U.S. large cap	87,451	87,451	-	-
U.S. mid/small cap	449	449	-	-
International developed	23,275	23,275	-	-
Emerging markets	259	259	-	-
Multi-strategy	148	148	-	-
Fixed income securities:				
U.S. Government	34,575	-	34,575	-
Corporate	9,823	-	9,823	-
Global fixed	2	-	2	-
Fixed income mutual funds:				
U.S. Government	195	195	-	-
Corporate	399	399	-	-
Multi-strategy	9,483	9,483	-	-
Global fixed	15,045	15,045	-	-
Other investments	687	164	523	-
Fair value hierarchy total	223,319	\$ 178,396	\$ 44,923	\$ -
Alternative investments: (*)				
Hedge fund of funds	11,271			
Private equity funds	12,740			
Emerging market funds	6,383			
Private equity fund of funds	2,505			
Investments total	\$ 256,218			

(*) In accordance with Subtopic 820-10, certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position (see Note 15).

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 14. Fair Value Measurements (Continued)

The following table presents the fair values for assets and liabilities measured on a recurring basis as of June 30, 2017:

Description	Fair Value	Level 1 Quoted Prices in Active Markets for Identical Assets or Liabilities	Level 2 Significant Other Observable Inputs	Level 3 Significant Unobservable Inputs
Short-term investments:				
Fixed income mutual funds:				
U.S. Government	\$ 3,107	\$ 3,107	\$ -	\$ -
Multi-strategy	3,512	3,512	-	-
Short-term investments total	<u>\$ 6,619</u>	<u>\$ 6,619</u>	<u>\$ -</u>	<u>\$ -</u>
Funds held in trust by others	\$ 8,717	\$ -	\$ -	\$ 8,717
Investments:				
Money market funds	\$ 3,670	\$ 3,670	\$ -	\$ -
Equity securities:				
U.S. large cap	21,341	21,341	-	-
U.S. mid/small cap	9,975	9,975	-	-
International developed	4,224	4,224	-	-
Unit Investment trusts	332	332	-	-
Equity mutual funds:				
U.S. large cap	76,440	76,440	-	-
U.S. mid/small cap	421	421	-	-
International developed	21,010	21,010	-	-
Emerging markets	212	212	-	-
Multi-strategy	100	100	-	-
Fixed income securities:				
U.S. Government	16,314	-	16,314	-
Corporate	8,464	-	8,464	-
Global fixed	12	-	12	-
Fixed income mutual funds:				
U.S. Government	164	164	-	-
Corporate	1,112	1,112	-	-
Multi-strategy	8,856	8,856	-	-
Global fixed	18,220	18,220	-	-
Other investments	662	139	523	-
Fair value hierarchy total	<u>191,529</u>	<u>\$ 166,216</u>	<u>\$ 25,313</u>	<u>\$ -</u>
Alternative investments: (*)				
Hedge fund of funds	11,726			
Private equity	11,851			
Emerging markets	6,036			
Investments total	<u>\$ 221,142</u>			

(*) In accordance with Subtopic 820-10, certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position (see Note 15).

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 14. Fair Value Measurements (Continued)

The table below sets forth a summary of changes in the fair value of the University's Level 3 assets for the years ended June 30, 2018 and 2017:

	2018	2017
Balance, at beginning of year	\$ 8,717	\$ 9,285
Actuarial and present value adjustments	318	(568)
Balance, at end of year	<u>\$ 9,035</u>	<u>\$ 8,717</u>

The University's beneficial interest in irrevocable split-interest agreements held or controlled by a third-party are classified as Level 3 funds held in trust by others as the fair values are based on a combination of Level 2 inputs (interest rates and yield curves) and significant unobservable inputs (entity specific estimates of cash flows). The fair values are estimated using the income approach and are measured at the present value of the future distributions the University expects to receive over the term of the agreements.

Note 15. Net Asset Value (NAV)

The following table sets forth a summary of the University's investments with a reported NAV or equivalent:

	Fair Value June 30, 2018	Fair Value June 30, 2017	Redemption Frequency (if Currently Eligible)	Redemption Frequency (if Currently Eligible)	Unfunded Commitments
Hedge fund of funds ^(a)	\$ 11,271	\$ 10,492	Semi-annual	95 days	\$ -
Private equity funds ^(b)	5,816	5,453	Quarterly	60 days	-
Emerging markets funds ^(c)	6,383	6,036	Monthly	15 days	-
Private equity funds ^(d)	6,924	6,398	Quarterly	90 days	-
Private equity fund of funds ^(e)	2,414	1,234	Not Eligible	Not Eligible	3,243
Private equity fund of funds ^(f)	91	-	Not Eligible	Not Eligible	4,850
Hedge fund of funds ^(g)	-	-	Quarterly	100 days	12,000

Stetson University, Inc.

Notes to Consolidated Financial Statements
(Dollars in Thousands)

Note 15. Net Asset Value (NAV) (Continued)

- a. This class incorporates strategies with relative value, market neutral and low net equity, event driven, and distressed and credit securities. The fair values of the investments in this class have been estimated using the NAV per share.
- b. This class is an open-end commingled fund designed to invest in high quality U.S. real estate assets. The fund's investment portfolio consists of over 175 properties across all real estate sectors of hotels, apartments, retail, office and industrial. In addition to sector diversification, this fund's investments are diversified across the U.S. with roughly half the assets in east coast properties and half in west coast properties. The fair values of the investments in this class have been estimated using the NAV per share.
- c. This class invests primarily in commons stocks from the universe of companies in the MSCI Emerging Markets Investable Market Index. The fund also invests in Exchange Traded Funds (ETFs), Exchange Traded Notes (ETNs) and depositary receipts to seek exposure to certain emerging markets. The fund may also invest in preferred stocks, real estate investment trusts (REITs) and other investment companies. The fund may also invest its assets in the U.S. or in other developed markets. The fair values of the investments in this class have been estimated using the NAV per share.
- d. This class is an open-end commingled fund designed to invest in a nationally diversified portfolio of high quality real estate assets. The fund's investment portfolio consists of over 40 properties across all real estate sectors of hotels, apartments, retail, office and industrial. In addition to sector diversification, this fund's investments are diversified across the U.S. The fair values of the investments in this class have been estimated using the NAV per share.
- e. This class is a closed-end limited partnership designed to invest in a diversified portfolio of private equity fund investments purchased on the secondary market. The fund will be diversified across strategy types with investments in venture capital, buyout, and credit while also diversified globally in the North America, Europe, and Asia/Pacific. The fair values of the investments in this class have been estimated using the NAV per share.
- f. This class is a closed-end limited partnership designed to invest in a diversified portfolio of private equity fund investments. The fund will be diversified across investment funds focused on US small to mid market buyout private equity. The fair values of the investments in this class have been estimated using the NAV per share.
- g. This class incorporates strategies with relative value, arbitrage, global macro, long-short equity, event driven, and distressed and credit securities. The fair values of the investments in this class have been estimated using the NAV per share.

Stetson University, Inc.

**Notes to Consolidated Financial Statements
(Dollars in Thousands)**

Note 16. Subsequent Events

ASC 855, Subsequent Events, establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before the consolidated financial statements are issued. ASC 855 defines two types of subsequent events. The effects of events or transactions that provide additional evidence about conditions that existed at the balance sheet date, including the estimates inherent in the process of preparing consolidated financial statements, are recognized in the consolidated financial statements. The effects of events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date are not recognized in the consolidated financial statements. Management of the University has reviewed subsequent events through October 3, 2018, (the date of the issuance of the accompanying consolidated financial statements) and have determined that their effects do not require disclosure.

Note 17. Commitments and Contingencies

Contract commitments: The University has multiple construction contracts outstanding for various construction contracts. Contract commitments outstanding at June 30, 2018, totaled \$26,009, of which \$20,280 was completed, leaving an outstanding commitment of approximately \$5,729.

Contingencies: The University is party to certain litigation as of June 30, 2018 and 2017, which relates primarily to matters arising in the ordinary course of business. Management of the University anticipates that the final resolution of these items will not have a material adverse effect on the consolidated financial position of the University.

Supplementary Information

Stetson University, Inc.

Supplementary Disaggregated Consolidated Statement of Financial Position

June 30, 2018

(In Thousands)

	Current Funds	Loan Funds	Endowment and Similar Funds	Plant Funds	Total
Assets					
Cash and cash equivalents	\$ 15,057	\$ -	\$ 470	\$ 116	\$ 15,643
Restricted cash	-	-	-	2,600	2,600
Short-term investments	4,493	-	-	-	4,493
Restricted short-term investments	-	-	-	-	-
Notes and account receivable – net	5,936	5,986	739	1,007	13,668
Pledges receivable – net	3,805	-	4,933	5,784	14,522
Investments	733	-	237,457	18,028	256,218
Funds held in trust by others	-	-	9,035	-	9,035
Property, plant and equipment, net	168	-	-	198,604	198,772
Other assets	4,082	-	-	-	4,082
Investment in affiliated entity	-	-	4,325	-	4,325
Total assets	\$ 34,274	\$ 5,986	\$ 256,959	\$ 226,139	\$ 523,358
Liabilities and net assets					
Liabilities:					
Accounts payable	\$ 3,240	\$ -	\$ 83	\$ 2,187	\$ 5,510
Accrued liabilities	8,023	-	-	383	8,406
Student deposits and other current liabilities	12,494	-	-	-	12,494
Postretirement benefits	6,446	-	-	-	6,446
Refundable government loan funds	-	5,442	-	-	5,442
Annuities payable	-	-	2,156	-	2,156
Long-term debt	-	-	-	103,492	103,492
Due to (from) other funds	(6,590)	(2,784)	1,927	7,447	-
Total liabilities	23,613	2,658	4,166	113,509	143,946
Net assets:					
Unrestricted	(3,109)	1,110	68,663	86,641	153,305
Temporarily restricted	13,770	-	38,572	25,989	78,331
Permanently restricted	-	2,218	145,558	-	147,776
Total net assets	10,661	3,328	252,793	112,630	379,412
Total liabilities and net assets	\$ 34,274	\$ 5,986	\$ 256,959	\$ 226,139	\$ 523,358